

Message Text

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PAGE 01 KUWAIT 00280 170417Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
-----170420Z 061797 /63

R 161345Z JAN 77
FM AMEMBASSY KUWAIT
TO USDOC WASHDC
INFO SECSTATE WASHDC 7066

UNCLAS KUWAIT 0280

E.O. 11652: N/A
TAGS: BEXP, XF, KU
SUBJ: OCT PROCESS CONTROLS TECHNICAL SALES SEMINAR TO KUWAIT

REF: (A) STATE 4921, (B) 76 STATE 274155.

1. THE FOLLOWING INFORMATION IS CODED ACCORDING TO QUESTIONS
IN REFTEL B.

- A. KUWAIT, KUWAIT.
- B. PETROLEUM AND PETROCHEMICAL APPLICATION, WASTE WATER
TREATMENT APPLICATIONS, NATURAL GAS APPLICATION, POWER
GENERATION APPLICATION.
- C. SAME AS ABOVE. SALEABILITY OF U.S. PROCESS CONTROLS
LIMITED BY NUMBER OF MAJOR PROJECTS DESIGNED ACCORDING
TO AMERICAN SPECIFICATIONS. EST 1975. SALES: KD 233,000
(US\$800,000).
- D. GOK IMPORT FIGURES FOR PETROCHEMICAL EQUIPMENT AND PARTS
ARE LISTED BY END USE (REFINERIES, CHYXICAL FERTILIZER PLANTS,
ETC.). LATEST AVAILABLE IMIHRT FIGURES (LISTED BELOW) DO
NOT, THEREFORE, INCLUDE SUCH ITEMS AS TURBINES, PIPES,
ELECTRICAL AND AIR CONDITIONING SYSTEMS.

TYPE	1974	PERCENT OF	1975 JAN-
	(000KD)	US MARKET	SEPT (000KD)

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GAS AND OIL			
FIELD EQUIPMENT	1,597	68	2,276
OIL REFINERY	954 07	22	535
CHEMICAL FERTILIZER			
EQUIPMENT	568	7	525
PLASTIC-WORKING			
EQUIPMENT	HX 144	14	124

CHLORINE, CAUSTIC

SODA PLANT EQUIPMENT	94	1	38
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TOTAL	3,357	3,498
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E. GOK CHARGES 4 PERCX

T AS AN AD VALOREM DUTY ON MOST

ITEMS. DUTIES OF 15 PERCENT ARE POSSIBLE ON LOCALLY MANUFACTURED GOODS. (IN PETROCHEMICAL EQUIPMENT, ONLY SOME HEAT EXCHANGERS AND MINOR STRUCTURAL ITEMS ARE PRODUCED IN KUWAIT).

THERE ARE NO CURRENCY OR OTHER TRADE RESTRICTION. THE PROVISIONS OF THE BOYCOTT OF ISRAEL ARE STRICKLY INTERPRETED AND ENFORCED.

F. MAJOR SUPPLIERS OF PETROCHEMICAL EQUIPMENT AND RELATED CONTROL EQUIPMENT ARE THE GERMANS, ITALIANS, BRITISH AND JAPANESE.

G. NONE.

H. MAJOR PROJECTS LISTED F

LOW ARE THOSE PETROLEUM RELATED AND PETROCHEMICAL RELATED PROJECTS WHICH ARE UNDER CONSTRUCTION (UC) OR PLANNED FOR THE NEXT FIVE YEARS (THROUGH 1981-82). BY EQUIPMENT PURCHASES (MILLION \$).

GAS UTILIZATION PLANT (UC) 400 AROMATICS PLANT 100

REFINERY EXPANSION 700 OLAFINS PLANT 180

ASPHALT PLANT 45 HYDRAZENE PLANT 16

SULPHUR PLANT 10 MELAMINE PLANT 6

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REFINING 5.

I. NONE.

J. HONEYWELL, EASTERN BECHTEL CORP, FOSTER WHEELER.

2. OIL AND PETROCHEMICAL SOURCES HAVE INFORMED EMBASSY THAT USUALLY 5 PERCENT OF ALL EQUIPMENT PURCHASES ARE PROCESS CONTROLS.

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Message Attributes

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Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
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